



THE CHARTERED INSTITUTE OF BANKERS OF NIGERIA

COMPULSORY CONTINUING PROFESSIONAL DEVELOPMENT (CCPD)

Sustainable Lending Techniques for Microfinance Institutions



DATE	VENUE	ZONE
July 23-24, 2015	Impact Business School, General Gas Road, Alangboju Kolapo Ishola Estate, Akobo, Ibadan	Western Zone

BACKGROUND

The Institute believes in excellence and professional development of its members and thus attaches great importance to its Compulsory Continuing Professional Development (CCPD) Programme which is a **must attend** by all members in order to broaden their knowledge and enhance their capacities. It is on this premise that the institute has specifically designed this tailor made programme on **Sustainable Lending Techniques for Microfinance Institutions** to bridge the skills gap in this critical area of microfinance banking operation which incidentally provides the pivot for the survival of the banks.

In Nigeria today the Microfinance sector is becoming more dynamic and rapidly changing and like the conventional banks, lending occupies a critical position in its daily operations and evolving a technique that will guarantee the sustainability of this function is what will drive the survival of any microfinance bank. This requires skill building.

LEARNING OUTCOMES

At the end of the programme, participants would be able to:

- Understand the concepts, principles and practice of Lending in Microfinance Institutions.
- Understand Lending Policy Issues and Supervisory Framework.
- Develop appropriate lending techniques.
- Appraise Credit requests.
- Effectively analyze Various Credit Risks and Manage Bank's Loan Portfolio.
- Package and process loans.

FOR WHOM

All Microfinance Certified Bankers (MCIB)

CONTENTS

- Overview of Micro-Finance Banks Lending Operations.
- Regulatory and Supervisory Guidelines for Lending in Microfinance Banks.
- Fundamentals of Credit Risk Analysis.
- Credit Appraisal, Approval & Documentation.
- Loan recovery techniques in Microfinance Banks.

IMPORTANT NOTICE

The Programme has been subsidized and it is expected that all Microfinance Certified Bankers must participate in this programme.

PARTICIPATION FEE

N15,000.00 (Fifteen Thousand Naira) only per participant, which covers programme Materials, Tea/Coffee, Snacks and Group Lunch only.

MODE OF PAYMENT

Certified bank Cheque/ Bank drafts should be drawn in favour of The Chartered Institute of Bankers of Nigeria or e-payments to GTBank Plc (Acct. No. 0000845015 Sort Code 058152010) Please forward evidence of payment to the undersigned.

The Programme attracts 5 CCPD Units

For nominations or further enquiries, please contact:

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